

FORD INDUSTRIAL LTD

MBE

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To Whom It May Concern:

Thank you for the opportunity to introduce to you the quality-custom products produced by Ford Industrial Ltd.

Ford Industrial Ltd., is an African-American owned business located on the South Side of Buffalo with a local office within Hartford, Connecticut. For over 25 years Ford industrial has been producing quality products within the Northeastern United States area. As a steel fabricating company we have entered into a field untouched by any AfricanAmerican in the Northeastern area. Our welders are certified and are members of the American Welding Society.

Our employees are skilled in the custom fabricating and welding field and produce products with a high degree of quality. We pride ourselves most in fabricating "custom" products completed to individual customer specifications. These items include: tanks, piping, skids, gear housing, specialty hooks, fixtures, steel stacks, platforms, bases, stairways, handrails and other structural projects. Our client base includes: National Fuel, Niagara Mohawk, Synax, Curtis East, Vesuvius Buffalo, Inc., Lapp Insulator, American Axle, General Motors, Quackenbush, Inc., Buffalo Forge-Howell Fan Div., Tensar industries, Outokumpu American Brass, Niagara Frontier Transportation Authority, A&L, Inc., Paul J. Gallo Contracting, Crane-Hogan Structural Systems, Inc., Naugatuck Valley Development Corp., Erie County and the City of Buffalo.

We have upgraded our equipment, increased our competitiveness and enhanced the quality of our services as to compete competitively in the open market.

Ford industrial Ltd., looks forward to participating in the redevelopment of the city of Hartford and with this introduction, request with respect to be included in the bid and on job disbursement process.

Sincerely,

FORD INDUSTRIAL LTD.

Jim L. Ford
President